

Mastering B2B Sales

Workforce
Academy

Lessons Include:

- Prospecting and Lead Generation
- Customer Relationship Management
- Sales Presentation and Pitching
- Objection Handling and Closing Deals
- Sales Funnel Management
- Product Knowledge and Industry Expertise
- Negotiation Skills
- Account Management
- B2B Sales Strategies
- Sales Analytics and Reporting



Elevate your career in the world of B2B sales with our comprehensive online class, specifically designed for driven professionals like you. Gain the expertise you need to excel in the dynamic B2B sales landscape, from prospecting and lead generation to mastering the art of objection handling and closing lucrative deals. Join us to enhance your sales skills, build lasting client relationships, and achieve outstanding success in the competitive business-to-business sales realm.

Objective: Become a B2B Sales Expert
Advised Duration: 10 Weeks

Modality: Online, Self-paced
Total Charge: \$2497.00

Gain the skills
to begin your
career, TODAY.

Sign Up Today at: workforceacademyonline.com